

Earn \$\$\$ with Cal-Med EHR

CMS EHR INCENTIVE PROGRAMS

Within the HITECH Act is a commitment of \$20 billion in financial incentives to encourage healthcare providers to adopt a certified Electronic Health Record (EHR) system and successfully utilize it. By replacing the redundant paper-based record system with a universal electronic record system, medical costs will be reduced and quality of care improved.

There are two incentive programs for physicians through Medicare and Medicaid; each program is unique. Eligible Professionals (“EP”) must decide which program to apply under and cannot collect incentives from both programs.

MEDICARE

MEDICAID

Overview

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| <ul style="list-style-type: none">▪ Up to \$44,000 per physician over five year period▪ Incentive calculated by multiplying “allowable charges” by 75%, up to capped amounts▪ See chart on reverse side for capped amounts▪ Must apply by 2012 to receive full amount▪ Penalties for non-compliance apply 2015 | <ul style="list-style-type: none">▪ Up to \$63,750 per physician over six year period▪ Incentive calculated by multiplying “allowable charges” by 85%, up to capped amounts▪ See chart on reverse side for capped amounts▪ Must apply before 2016 to receive full amount▪ No penalties (subject to change) |
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Eligible Professionals

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| <ul style="list-style-type: none">✓ Doctor of Medicine or Osteopath✓ Dental Surgeon/Medicine✓ Podiatrist✓ Optometrists✓ Chiropractor▪ No minimum patient volume requirement | <ul style="list-style-type: none">✓ Physicians (as defined by State Medicaid program)✓ Certified Nurse-Midwives✓ Nurse Practitioners/ Dental Medicine & Surgeon✓ Physician assistants in an FQHC or RHC▪ 30% patient volume requirement for Physicians▪ 20% patient volume requirement for Pediatrician |
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Meaningful Use

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| <ul style="list-style-type: none">▪ Must demonstrate Meaningful Use of EHR system▪ Must be proven for 90 days in first year▪ For second, third, fourth, and fifth payment years, must be shown entire calendar year | <ul style="list-style-type: none">▪ First year \$21,250 provided to help purchase and implement or upgrade a certified EHR system▪ Physician must commit 15% of EHR cost▪ After first year, Meaningful Use must be demonstrated▪ Must be proven for 90 days in second year, then each entire year thereafter |
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Registration

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| <ul style="list-style-type: none">▪ Registration begins January 2011, available online▪ Single, consolidated payment made on annual rolling basis; payments starting April 2011 | <ul style="list-style-type: none">▪ Registration begins 2011, timing varies by State▪ Physicians choose one State to apply under, but can switch States annually▪ Single, consolidated payment made on annual rolling basis |
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Additional Information

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| <ul style="list-style-type: none">▪ EP cannot skip year of proving Meaningful Use without forfeiting payment within that particular year | <ul style="list-style-type: none">▪ EP can skip payment year of proving Meaningful Use and return following year as if EP has not missed payment |
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For more information, contact Anoush Tabrizi
California Medical Systems
(949) 719 – 6767
atabrizi@cal-med.com

MEDICAID REIMBURSEMENT SCHEDULE

Y of Filing	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	TOTAL
2011	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	-	-	-	-	-	\$63,750
2012	-	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	-	-	-	-	\$63,750
2013	-	-	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	-	-	-	\$63,750
2014	-	-	-	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	-	-	\$63,750
2015	-	-	-	-	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	-	\$63,750
2016	-	-	-	-	-	\$21,250	\$8,500	\$8,500	\$8,500	\$8,500	\$8,500	\$63,750

MEDICARE REIMBURSEMENT SCHEDULE

Year of Filing	2011	2012	2013	2014	2015	2016	TOTAL
2011	\$18,000	\$12,000	\$8,000	\$4,000	\$2,000	\$0	\$44,000
2012	\$0	\$18,000	\$12,000	\$8,000	\$4,000	\$2,000	\$44,000
2013	\$0	\$0	\$15,000	\$12,000	\$8,000	\$4,000	\$39,000
2014	\$0	\$0	\$0	\$12,000	\$8,000	\$4,000	\$24,000
2015 or Later	\$0	\$0	\$0	\$0	\$0	\$0	\$0